

Culture Roadmap

A Roadmap for Building Your Performance Culture



START

1

Evaluate Current Performance

Identify Top Performance Priorities

1. _____
2. _____

Commonly growth, profit, customer satisfaction, quality, etc.

2

Identify How Culture Plays a Role

- ### Strengths
1. _____
 2. _____

Weaknesses/Areas of Improvement

1. _____
2. _____

Think frustrations & behavior holding back *performance priority results* - commonly teamwork, accountability, creativity, discipline/organization, ownership, etc.

4

Define Values and Expected Behaviors

Be very specific about behaviors that should be expected. Use feedback & prioritization. Document & communicate.

5

Clarify Strategic Priorities and Goals

Identify Strategic Priorities

Ideally no more than 3-5 areas of work clearly communicated & focused on performance priorities. Document in clear summary.

6

Engage Team to Define SMART Goals

Goals support each strategic priority & reinforce expected behaviors.

- Use feedback & prioritization with team(s).
- Document & track.

3

Clarify Improvement Vision

Focus on a performance priority, strengths & weaknesses from Step 1. It should be motivating, instill confidence & support a defined purpose or mission.

The organization's purpose or mission must be articulated and visibly evident.

8

Maintain a Management System for Priorities / Goals

Weekly/monthly meeting, standard agenda, track status & remove barriers. Focus on performance priority results & expected behaviors. Recognize progress, coach & facilitate continuous improvements.

7

Clarify & Track Key Measures

Consider a unifying metric: highly visible measure of performance priority. Define leading & lagging measures for performance priorities.

10

Build Motivation Throughout

Regular formal & continuous informal reward & recognition. Celebrate progress on performance priorities. Provide positive feedback on demonstrating expected behaviors and coach when behaviors are not shown.

Current Status:



Effective



Not Effective

9

Manage Communication Habits

Standard daily/weekly/monthly habits. Feedback to confirm clarity (pre-review, during, after). Use standard agendas. Surface & eliminate drama/rumors. Focus on results & expected behaviors.

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